

Quartz AVA New RTI Distributor



RTI, a company with expertise in control and automation solutions, has announced the appointment of Quartz AVA as the distributor for their residential, commercial, and marine solutions across the Benelux region (Belgium, Netherlands, and Luxembourg). Quartz AVA already represents AVPro Global brands AudioControl and AVPro Edge; the addition of RTI further strengthens a winning strategic alignment in the region. The picture above shows RTI's Model XP-6, an advanced Control Processor.

For over 30 years, Quartz AVA has been a leading value-added distributor of premium audio/visual and custom integration technologies. Based in the Netherlands and serving a network of top-tier dealers, integrators, and home cinema specialists, Quartz AVA provides comprehensive technical support, training, logistics, and project guidance across the region.

Through this new partnership, RTI aims to expand its presence among Benelux integrators seeking robust, flexible, and fully customizable control solutions for residential, marine, and commercial environments. "We are excited to expand the RTI brand presence in the Benelux region thanks to the excellent team at Quartz AVA and their relationship with top integration specialists in the territory," stated James Trumper, VP, International Sales at AVPro Global. "We are confident that the latest innovations from RTI represent a significant opportunity for new and existing dealers. Our fully customizable, intuitive control solutions are problem solvers for both residential and commercial environments, helping integrators exceed client expectations on every project."

"Quartz AVA has been dedicated to serving AV and integration specialists in the Benelux region for over three decades, and we are very excited to offer RTI control solutions to our customer base," Bas van Oosten, Director of Quartz AVA. "Our customers are market leaders, serving the most demanding clients who want the best solutions. I am confident that RTI represents the performance and value they demand for every project. We look forward to supporting dealers with training programs, as well as technical and sales support that accelerates project success across residential, commercial, and marine markets."

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