

Aquila Data Singapore New RTI Distributor



RTI, a brand of control and automation solutions, has announced the appointment of Aquila Data Singapore as their distributor for commercial solutions in Singapore. Aquila Data Group was founded in 2001 and is based in Jakarta, Indonesia, with offices in Singapore and Malaysia. The company specializes in distribution of Unified Communication (UC) and Audio Visual (AV) devices, providing solutions such as video conferencing, audio-video (AV), and smart technology integration. The highly skilled Aquila team supports technology integrators with value-added services such as system design and support while bringing best-in-class solutions to technology professionals in the region.

“RTI offers a broad range of scalable control solutions ideally suited to the design of smart commercial environments,” reported James Trumper, VP, International Sales at AVPro Global. “I anticipate that the team at Aquila Data Group will increase RTI’s brand visibility in the region while developing key relationships with top commercial integration firms on behalf of the RTI brand.”

“Aquila Data Singapore is pleased to introduce RTI control solutions to its network of commercial AV integrators in Singapore,” said Ryan Wong, Director of Aquila Data Singapore. “Through a comprehensive suite of services that includes technical support, training, and partner enablement, Aquila Data Singapore equips its partners with the knowledge and capabilities required to deliver seamless and effective integrations within client environments.”

“Partnering with Aquila Data Singapore is a key milestone in our growth strategy,” said Bensen Ong, Sales Director at Generation AV. “Their deep understanding of the market and established distribution network will help us deliver greater value to customers and accelerate our expansion in Singapore.”

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